



## ORANGE COUNTY UNITED WAY JOB ANNOUNCEMENT

**Date:** April, 2009

**Closing Date:** When Filled

**Position:** Director, Community Investments

**Classification:** Exempt

**Reports To:** Vice President, Community Investments and Marketing

### PURPOSE OF POSITION:

United Way is seeking an experienced professional with proven success in leading community change. The successful candidate will provide:

- Leadership in the development of community impact strategies focused on providing, basic needs, education and financial literacy to those most in need in our community
- A demonstrated ability to work through the social, economic and political landscape of Orange County along with the ability to develop strategic working relationships with opinion leaders across the community's philanthropic, business and government sectors
- Extensive experience in leading high performing teams (volunteers and staff) in the design and delivery of community change impact models.

The ideal candidate will demonstrate an ability to think strategically about the unique role of United Way in fulfilling its mission within Orange County. They will have the ability to thrive and lead in a dynamic organization that operates in a highly complex and changing community environment.

Functions managed by the Director of Community Investments include:

- Development and management of United Way investment "products" -- impact models
- Oversight of Agency/Staff relations
- Quality control for fund distribution, evaluation and results reporting

### MAJOR RESPONSIBILITIES:

The Director will apply leadership-level expertise and abilities to the following responsibilities:

- **Organizational Leadership** – insures that United Way lead volunteers and staff work in unison to provide the most appropriate and effective response to community needs through engagement, investment, advocacy and capacity building
- **Volunteer Leadership** – works in partnership with the Vice President and Community Investment staff to recruit and manage a diverse and dynamic group of business, academic and community change leaders to serve on the Community Investments Cabinet and Community Impact Councils to help guide UW's impact work
- **Community Impact Agenda, Strategies and "Products"** - provides oversight in the design and implementation, of integrated strategies that deliver results on United Way's Community Impact Agenda.
- **Community and Donor Relations/Relationship Management** – actively cultivates relationships and develops strategic partnerships with community, public sector, foundations and corporate leaders



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**Qualifications:**

***Requirements:***

- a. Experience in nonprofit management or related field and 5-10 years of progressive leadership-level related experience
- b. Demonstrated ability to complete job requirements within approved timelines and budget.
- c. Demonstrated ability in analyzing data and producing focused, concise recommendations.
- d. Demonstrated success with designing and delivering results oriented community impact models
- e. Solid experience with developing and managing funding proposals, grant-making, program evaluation and community research
- f. Strong understanding of the social, economic and political landscape of Orange County
- g. Documented capacity to develop and play a leadership role in strategic partnerships
- h. Demonstrated ability to work with diverse interests and communities; energetic and engaging personality, enjoy working with people in different settings; donor and community focused
- i. Experience managing staff

**APPLICATION PROCEDURE**

**Please forward resume to:**

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